



December 4, 1992

Systems Design Engineer  
Insect-o-cutor  
1531 Stone Ridge Drive  
Stone Mountain, GA 30083-1489

I am writing this letter to thank you for your expeditious and knowledgeable help in controlling our fruit fly problem.

As you know, we received our first unit in late September when the drosophila became a tremendous problem in our cellar. To our satisfaction the infestation was greatly reduced and prompted the ordering of two more units.

Placed in our cellar, as recommended by your blue print design our bottling and cellar work went unimpeded. We didn't have to use any bug spray until late November, and this might have been avoided if we had purchased all the units necessary for total eradication.

Once again, thank you for your friendly, prompt service and a product that really works!

Sincerely,

A handwritten signature in cursive script that reads "Mark N. Swain".

Mark N. Swain  
Winemaker  
Round Hill Cellars